

The Domain Name Association Membership Overview



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About the DNA



The Domain Name Association (DNA) is a new non-profit global business association that represents the interests of the <u>entire</u> domain name industry. Our mission is to Promote the interests of the domain name industry by advocating the use, adoption and expansion of domain names as the primary tool for users to navigate the Internet.

We have no formal affiliation with ICANN.

Our members are groups, businesses and individuals involved in the provision, support and sale of domain names. This includes such organizations as domain name registries, registrars, resellers and registry service providers.



Membership Structure



Membership levels and dues are based on how strongly your company seeks to support the mission of the DNA as well as what level of benefits you seek access to.

Executive Member - \$50,000/year Guaranteed Seat on the Board; Access to all DNA member benefits

> Strategic Member - \$20,000/year Eligible for five reserved Board seats:

Access to most DNA member benefits

Supporting Member - \$5,000/year Eligible for two reserved Board seats; Access to some DNA member benefits

Affiliate Member - \$1,000/year

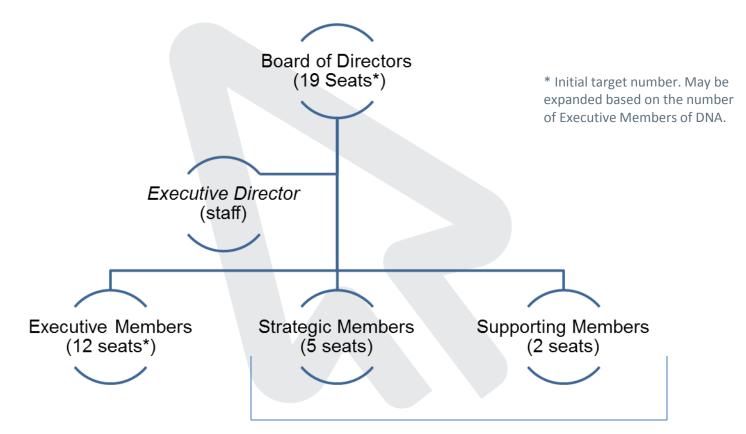
Reserved for individuals who are not affiliated with an organization in or related to the domain industry

All member dues billed on an anniversary basis

www.theDNA.org

The DNA Leadership Structure





As elected by the members of the respective Member Class

www.theDNA.org

The DNA Election Process



All companies in each Member Class will vote on the nominees within their class. The top vote-getters within each Member Class will join the Board.

Nominate

Elect

Govern

Any member in good standing can nominate themselves for an open seat within their class. **Executive Board members get a** guaranteed seat. The Board is expected to remain strategically focused, leaving management of operations to staff and outsourced service organizations.

Nominations for the initial DNA Board are expected to commence in January 2014.



Why Join DNA?



Lead from the Front: Solidify your role as a critical player in this next phase in the growth of the Internet

Boost Your TLDs: Leverage the DNA's marketing and education programs to maximize your namespaces and domain investments

Be an Insider: Get the latest information and updates from the domain name industry through regular bulletins, newsletters and research sharing

Strengthen Your Voice: Let DNA help your company influence the important policy decisions swirling in the industry



Membership Benefits



Privileges will vary according to membership level, with some baseline benefits as follows:

Benefit	Executive Member	Strategic Member	Supporting Member	Affiliate Member
Seat on the Board of Directors	Guaranteed seat	Can run for one of five available seats	Can run for one of two available seats	No
Able to Serve as an Officer of the Organization	Yes	Yes	No	No
Your TLDs featured in DNA promotional materials	Yes	Yes	No	No
Access to discounts at DNA and industry events	Yes	Yes	Maybe (varies by opportunity)	Maybe (varies by opportunity)
Eligible to join DNA "Speakers Bureau" to present in industry	Yes	Yes	No	No
Exclusive access to market research and analysis	Yes	Yes	Yes	Yes
Piggyback on DNA promotional and awareness drives	Yes	Yes	Yes	Yes
Use DNA collateral and materials in your own campaigns	Yes	Yes	Yes	Yes
Receive regular policy briefings and updates from the industry	Yes	Yes	Yes	Yes
Run your own custom-branded version of whatdomain.org	Yes	Yes	Yes	No
Collaborate with domain industry leaders and peers at DNA events, on mail lists, etc.	Yes	Yes	Yes	Yes

Take the Next Step



Join today at <u>www.theDNA.org/join</u>

Jump on a Membership Information Webinar

Webinar One

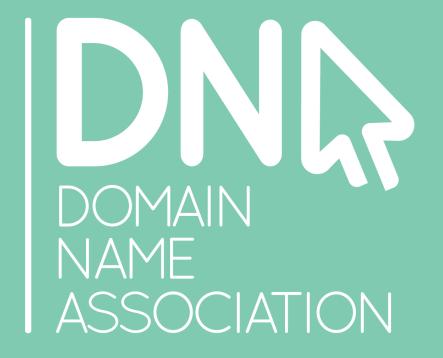
Thursday, 17 October 2013 12:00 EDT (New York City) Thursday, 17 October 2013 17:00 BST (London)

Webinar Two

Thursday, 17 October 2013 16:00 PDT (San Francisco) Friday, 18 October 2013 07:00 HKT (Hong Kong) Friday, 18 October 2013 10:00 AEDT (Melbourne)

Register at <u>www.theDNA.org/webinars</u>

www.theDNA.org





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